

Why Actian for Fast, Trusted Data

Meeting Customers' Need for Data Speed

Going from data source to decision with speed and confidence is more important than ever. That's why organizations across all industries are using Actian products to get fast results they can trust.

Delivering Ultra-Fast Query Performance

100+ times faster queries.

Ireland's National Meteorological Service, called Met Eireann, uses the Actian Data Platform to integrate data from various networks and distribute observational data. The platform makes observations more accessible, accurate, and compatible with visualization tools. Met Eireann has seen simple queries perform dozens of times faster than before and complex queries perform 100s of times faster.

"We have a table with 196 million rows, and we can return the results of queries in less than a second!" -Conor Lally, Database Manager



[Met Eirann Case Study](#) ↗

From days to minutes.

When the Clinical Trial Service Unit and Epidemiological Studies Unit at the University of Oxford needed to quickly mine huge volumes of data for insights, it deployed Actian X. The enterprise-grade hybrid database empowers researchers to run ad-hoc analytic queries against large data volumes and get answers in minutes—or even seconds—rather than days.

"We know we will continue to meet our users' needs with Actian X. As computing moves on and as hardware performance increases, the more benefit our users will see. It is fair to say that we are future-proofed with Actian X." -Martin Bowes, Database Administrator



[University of Oxford Case Study](#) ↗

Automating Processes Delivers Dramatic Time and Money Savings

2 FTE positions.

Cybersecurity vendor Netwrix needed to integrate its Salesforce and Oracle NetSuite solutions, and the connection had to be protected and ensure process auditability. The Actian Salesforce Connector for NetSuite provided automated, end-to-end support for data synchronization—and was up and running in just eight hours for fast time to value. Automating processes saved the time and money equivalent of two full-time employees (FTEs).



[Netwrix Case Study](#) ↗

20+ hours per week.

Manual accounting and reporting processes were slow, error-prone, and unable to scale for TE21, which offers educational assessments. The company now uses Actian Salesforce Connector for NetSuite to meet its customer relationship management (CRM) and enterprise resource planning (ERP) needs. This automates the quote-to-cash process, minimizes data entry errors, and saves more than 20 hours per week in labor.

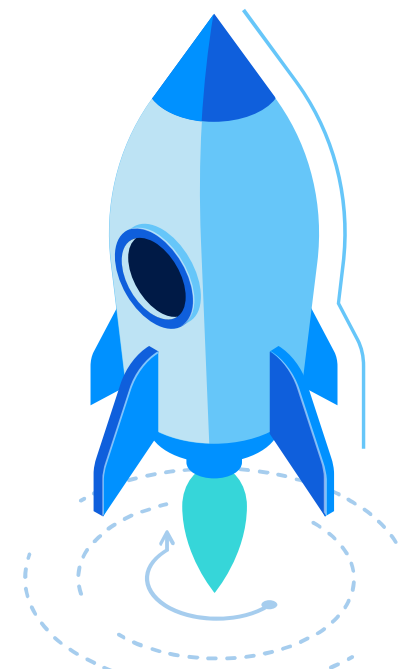
"We are now able to push the quotes through, create the sales orders, and invoice them as soon as the sales orders are approved, and it's all been working very well." -Blaise Buczkowski, Chief Strategy Officer



[TE21 Case Study](#) ↗

80% faster invoicing.

A manual, double-entry invoicing process created a barrier to sales and billing for Pinnergy, a diversified energy services company. The Actian Business Xchange solved the issue by enabling Pinnergy to shorten invoice delivery times for onboarded clients by more than 80%, while automation reduced invoicing bottlenecks and rework efforts.



[Pinnergy Case Study](#) ↗

Enabling Trust and Data Security

100s of millions of documents securely stored.

Data archiving is extremely important to Bucap S.p.A.—its business is providing document archiving and management services. That's why it needs a flexible, scalable database to quickly and easily customize apps to meet evolving business requirements. Using the Actian X hybrid database, Bucap built a digital archiving and data management system to securely store and organize hundreds of millions of documents, which can be directly retrieved by customers.

"We have been able to achieve all our goals and thanks to Actian and the Actian X database, our business is on solid ground. We are in a great position to develop new and innovative products in response to the challenging business opportunities presented by our customers." -Ruggero Rinaldi, General Manager



[Bucap Case Study](#) ↗

Real-time insights.

The Office of the Revenue Commissioners in the Republic of Ireland needed to improve the performance of its mission-critical database without compromising app availability or service delivery. Actian Ingres met its need. The database enables the organization to provide apps to citizens, delivers operational support, and provides the real-time insights needed to capture and manage tax revenues efficiently.

"Actian Ingres and Vector provide us with real-time analytics and operational improvements that have helped us increase revenue collection while reducing internal costs." -John Barron, CIO



[Office of the Revenue Commissioners Case Study](#) ↗

What Can Actian Do For Your Business?

Discover how your peers are using Actian solutions for trusted, flexible, and easy to use data. See more customer case studies.

[See Case Studies](#) ↗