ACTIAN™

Actian Bx PortalConnect
Onboarding as a Service (OaaS)

Key Benefits

Expedite onboarding to your platform

Reduce onboarding costs

Maximize staff efficiency

Increase revenue by expanding your network

Expand your offering by accommodating any connection and file protocol

Increase project implementation success

The last decade has seen considerable growth in the number of third-party B2B and P2P/S2P Portals. Portal networks serve as an excellent interactive platform for companies to exchange business documents and communicate effectively with their trading partners on the status of B2B or P2P documents. This generates huge cost savings, while at the same time increasing the strength of the overall Buyer and Supplier relationship.

For Portals to achieve the biggest footprint in the marketplace, it is critical that they reduce onboarding times, accommodate a vast variety of standards, connection and file protocols, and ensure implementation success. Oftentimes, onboarding takes time and effort, with complex integration projects requiring expertise and an ability to accommodate many connection and file languages.

Bx PortalConnect accelerates the onboarding of Suppliers and Buyers to the Portal platform

Actian Bx PortalConnect is a fully managed onboarding service that enables Portal providers to more rapidly connect with Buyers and Supplier systems to facilitate transfer of P2P business documents such as orders, invoices, and remittance documents. Using Actian's OaaS methodology, the service takes P2P trading documents from Buyers and Suppliers in their format and over their desired connection method, and then translates and delivers the documents to the Portal Provider over the Portal's desired connection. This generates huge savings and efficiencies for all three parties.

Bx PortalConnect has proven to significantly reduce supplier onboarding times. In certain cases, onboarding times were reduced by as much as 80 percent, representing a significant win to Portal providers both in terms of staff savings and increased revenues. Bx Onboarding is a combination of technology, process, and people with a 30-year pedigree in data integration.

"We are very excited about how Actian Business Xchange has streamlined our internal business processes. The very skilled team has smoothed out our onboarding process. Now, we have the ability to rapidly onboard several more trading partners, allowing us to receive payments faster and better optimize our cash flow."

– Doug Hudson, Senior Project Leader, General Electric (GE)

Improve margins and expand your capabilities

Third-party Portals that use Bx PortalConnect have improved margins and expanded their technology capability to accommodate any connection and file protocol, while still maintaining their preferred standard. This helps to expand your network and gain a competitive advantage.

Increase market penetration and associated revenues

Bx PortalConnect offers all file types and protocols of integration capability, including CXML, EDI, XML, PIDX and .CSV, broadening the Portal's connection potential. Integrate with all trading partners, even the ones that are hard to integrate with, have limited IT capability or those that do not meet the Portal's specifications for direct integration. More onboards equates to more revenue.

Ensure implementation success to drive customer satisfaction

Actian's onboarding team boasts 30 years of integration experience. Combine this domain knowledge with Bx PortalConnect's ability to accommodate every file type and every connection protocol, and you have a recipe for repeatable, successful implementations and happy customers.

Simplify and do more, faster

P2P/S2P Portals are experts in the procurement and invoicing space. So why try to be an expert in integration? Let Actian's OaaS team handle the heavy integration lifting so that you can focus on what you do best—ensuring invoicing and procurement success for your customers. Make it easy for your Buyers and Suppliers to do business with you.

Maximize staff efficiency

Leverage Actian's OaaS team to handle the complex integrations and transformations, so that your implementation teams can focus on strategic business processes, portal enhancements and product development.