



Data Sheet

Actian Business Xchange

Streamline your business processes

Key Benefits

- Simplify B2B transactions
- Improve cash flow
- Reduce processing costs
- Onboard trading partners quickly

The relationship between buyers and their suppliers lies at very heart of business. But that doesn't mean that communication between them is always easy. Especially when it comes to the most essential business communications—ordering goods and services, sending POs and invoices—many different document formats and standards exist, from EDI and ASCII to IDOC and PIDX, to name only a few. A given buyer often has many suppliers, each using varying formats, and every supplier has multiple buyers. What's more, many companies play both roles—selling products to their buyers, while buying from their own suppliers.

That means that it takes work to make key business documents useable in your system. Traditionally, the solution has been to handle these transactions by hand—entering data by hand from paper invoices or re-keying it from one system into your accounting software or a third-party portal. But that's a time-consuming, laborious, and expensive process that can cause delays in payment that neither side wants. And with manual entry, errors are unavoidable, which cause further delays. It's as though the very process of doing business can keep you from doing more business.

Business Xchange from Actian provides a better way. It's a fully managed and engineered, web-based B2B data-exchange suite with services for both buyers and suppliers. Bx BuyerConnect and Bx SupplierConnect empower your organization to exchange and translate invoices, POs, shipping notices and other documents with your trading partners regardless of specific formats or requirements. Both services are flexible, and can be customized to your business, your partners, and the formats they use. And they're affordable, so that all partners can take advantage of the speed, accuracy, and security of the platform.

"We are very excited about how Actian Business Xchange has streamlined our internal business processes. The very skilled team has smoothed out our onboarding process. Now, we have the ability to rapidly onboard several more trading partners, allowing us to receive payments faster and better optimize our cash flow."

- Doug Hudson, Senior Project Leader, General Electric (GE)

"Bx SupplierConnect validates the data before passing it on. When we know up-front that all the data is correct, we can count on timely invoice processing, reduced rework, and getting payment in the door faster. With the move to Actian Bx SupplierConnect, Acme Truck Line has reduced data errors and increased data quality, speeding time to revenue."

-Mike Bernard, IT Consultant, Acme Truck Line

Increase convenience

Receive documents from your business partners electronically, with no additional work required by your team. Data is delivered directly into your back office system, ready for use.

Speed payment

Reduce Days Sales Outstanding for suppliers and Days Payable Outstanding for buyers, improving cash flow for suppliers and enabling buyers to take advantage of early payment discounts.

Boost flexibility

Access Business Xchange services by web form, upload files, or integrate directly into your back office system—your choice.

Standardize & customize easily

Standardize on one connection and format—to Actian. We manage all connections and data conversions with your various trading partners. Custom validation rules can be set up to prevent errors and rejection.

Streamline onboarding

With Business Xchange, adding new buyers and suppliers is fast and easy, thanks to Actian Business Xchange Onboarding-as-a-Service (OaaS).

Simplify integration

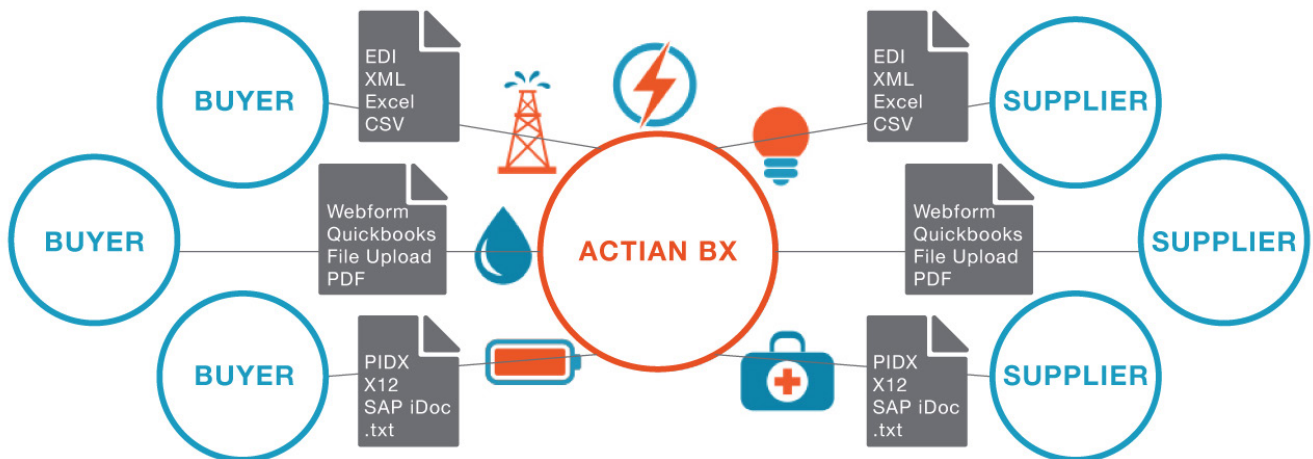
No need to increase IT staff or learn new systems—Business Xchange is a fully managed service that takes the burden off of internal IT and finance teams.

Access anywhere

Business Xchange is a truly cloud-based system, with no software to install. You can access data and documents from anywhere on multiple devices.

Increase insight

Easily access KPI data in real time and perform analytics for better decision-making.



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